

East Coast Welding

Multi-Industry Sheet Metal Fabrication



East Coast Welding & Fabrication, an ISO-9001 and ITAR-compliant manufacturer is a contract sheet metal and fabrication business located in Newburyport, Massachusetts. They service OEMs in the medical, instrumentation, and defense industries. As a vertically-integrated custom design and machining firm, they build electronic, structural, and environmental enclosures for all types of industries.

East Coast Welding needed a strong ERP system to track and manage product quality. Without this, they knew that they couldn't keep up with the competition and refused to fall behind.

"We'd gone through about four or five different MRP systems, including E2 and Global Shop before realizing that something was missing."

Brian Bourque
Materials Manager

Challenges

- History of ERP/MRP systems that didn't do exactly what they needed
- Staff was always searching for a product because inventory was difficult to manage
- Not taking full advantage of the features of their existing MIE Trak application

Solutions

- Brian and the East Coast Welding team worked together to implement MIE Trak Pro and properly train all of their employees so that they could use the system as efficiently as possible.
- "MIE Trak has procedures already written, we just had to use them and with about 80 people in the company, it took only a few months to get everyone up to speed and comfortable with the system." —Brian Bourque, Materials Manager

Value Added

- Increased revenue from \$8 million to \$12 million in less than three years
- Manufacturing execution is much simpler than before MIE Trak Pro
- "MIE Trak is that happy medium where it is simple with a lot of horsepower to it."
- Simplifies the reporting process

**Learn more about
MIE Trak Pro**

[MIE-SOLUTIONS.COM/MIE-TRAK-PRO](https://mie-solutions.com/mie-trak-pro)